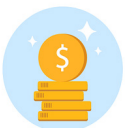


The mission of The Corporation for Manufacturing Excellence (Manex) is to create and find solutions that drive manufacturing growth and profitability. Manex experts provide hands-on assistance that stimulates domestic and international sales, improves productivity and fosters financial sustainability for the manufacturing sector.

THE CORPORATION FOR MANUFACTURING EXCELLENCE

Results Driven



\$1.2 Million Savings

A leading manufacturer of high-quality labels for the consumer packaged goods industry worked with Manex to implement Lean manufacturing resulting in 1.2 million in cost savings.



24% Sales Growth

A world-class manufacturer of quality industrial flooring, marine decking and concrete overlays experienced 24% sales growth after a Manex-led training program.



\$7 Million Contract

A successful manufacturer of high-quality insulating products secured a \$7 million OEM contract after Manex-led programs increased efficiencies.



40% Improved Capacity

An established food manufacturer worked with Manex to optimize facility layout and yielded 40% improved capacity by dramatically reducing setup/changeover time and increasing throughput.



33% Reduction

An expert manufacturer of custom labels for the food and wine industries reduced their end-of-month closing from 15 to 5 days when their management team worked with Manex.

Serving Northern California

Manex was established in 1995 to provide services to small and mid-size manufacturers in Northern California. Manex operates through a cooperative agreement between the Hollings Manufacturing Extension Partnership (MEP) of the National Institute of Standards and Technology (NIST), under the Department of Commerce. Manex is a part of the CMTCC California Manufacturing Network.

600% ROI

Manex projects average more than 600% ROI – that's a \$6 return for every \$1 invested in these activities.

ETP Funds

Qualifying companies can utilize ETP funds to offset the cost of employee training programs.

Proven Programs

Reduce Costs

- Lean Management
- Business Process Optimization
- Digital CTO
- Automation
- ETP Funding
- Value Stream Mapping

Increase Sales

- Sales Training
- Market Assessment
- Innovation and Market Diversification
- Digital Marketing
- Export
- Design Thinking

Retain Sales

- ISO Training
- Client Retention Strategies
- Sales Training
- Food Safety
- Digital Marketing
- Survey Strategy and Implementation

Improve Quality

- ISO/MDSAP
- AS/Nadcap
- Food Safety
- Mistake Proofing
- Leadership Training
- Continuous Improvement
- Six Sigma
- Design Thinking

Streamline Operations

- Plant Layout
- Value Stream Mapping
- ISO
- Digital CTO
- Digital Factory
- Communications and Leadership Training

Develop Winning Strategies

- CEO Coaching
- Forecasting
- Market Analysis and Expansion
- Adjacent Markets
- 3-5 Year Business Plans
- Workforce Recruitment, Retention and Training for the Future Strategic Path

Develop Your Workforce

- ETP Funded Training Rebates
- Sales Training
- Leadership Training
- Quality Assurance Training ISO/AS/MEDSAP
- On-Site Skills Specific Training (such as welding)
- Work Styles Assessment and Alignment With Role Sort

Capital Equipment Decisions

- Financial Analysis
- Plant Layout
- Digital Factory
- Tax Strategies Including R&D and Sales Tax
- Impartial Automation Assessments
- Operator Skills Training

Strategic Growth

- Longterm Strategic Planning
- Longterm Workforce Planning
- Future Industry Insights From NIST MEP
- CEO Coaching
- ISO
- Consultative Sales Training

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Call for a complimentary consultation.

877.33.MANEX